

## TEUTONIC UNION IS NOW MAKING SLOW PROGRESS

Negotiations Between Germany and Austria-Hungary for Closer Political and Economic Relations Delayed

(Associated Press Correspondence.) Zurich, Switzerland, April 8.—Negotiations between Germany and Austria-Hungary for a closer political and economic union are proceeding very slowly. Several conferences have been held in Berlin, Vienna, Budapest, Dresden, Munich and Prague, but no definite results have been attained.

It is not only that these countries have certain conflicting interests, but there are special obstacles in the way also. Austria and Hungary have a common foreign policy and a common army and navy, but in other respects are independent states. Various matters, and especially the tariff question, have to be arranged from time to time by means of what is called the "Ausgleich" or joint agreement. This is usually made for ten years and the present "Ausgleich" expires at the end of 1917. It has never been easy to renew this arrangement each time it expires, as the Hungarians have always sought to wring some new political concessions from Austria. One powerful party in Hungary even demands the introduction of a tariff barrier between the two halves of the monarchy, in order to bolster up new industries.

To form a lasting commercial union with Germany, Austria now demands that the "Ausgleich" shall be made for a term of twenty-five years, but the Hungarians fear to tie themselves up with their industrially stronger partner for so long a time. They argue that it will keep open the present free customs relation between the two countries for too long a time, and then, too, they will lose the opportunity of gaining new concessions each decade.

**Official Statement.** It has been officially stated that the pending negotiations for this extended term have been provisionally concluded, but on what material basis is not mentioned. But it is only possible to conclude anything like a lasting union between the two great central European powers when the long-standing "Ausgleich" between Austria and Hungary has been definitely settled.

Another and very powerful technical obstacle in the way of this projected economic union is the adjustment of the present depreciation in Austrian currency. The Austrian crown is not only like the German mark below its ordinary value in relation to the standard in neutral state, but it has also depreciated in its relation to the mark. So long as this depreciation continues the German merchant would be able to buy Austrian wares cheaply while the Austrian would be compelled to pay dearly in the German market. And while this standard of values varies, an equitable commercial traffic between the two empires continues impossible and tariffs would be only a luxury.

Germany loaned Austria-Hungary in 1914 and 1915 eight hundred million marks (\$200,000,000) to pay various Austro-Hungarian state obligations. Besides there were numerous private loans, and it was hoped that this would tend to restore the equilibrium between the two currencies. But it failed to do so. At the end of last month the Austrian crown had depreciated so greatly that for 100 marks 131.50 crowns had to be paid, instead of the normal 117.30 crowns in peace times.

During the recent visit of the German minister of finance, Dr. Helfferich, to Vienna, a new Austro-Hungarian loan was arranged when a number of German banks agreed to advance Austria-Hungary 200 million marks (\$50,000,000) for January and February, and additional sums later. This sum up the value of the crown somewhat, but it still varies below 100 percent of the rate in peace times. But so long as the standard of the crown in relation to the mark is not rendered stable, and the new "Ausgleich" between Austria and Hungary is not perfected, all attempts to bring about the new central European political and economic union will be in vain.

## IN MEMORY

Frederick Thordarson, Died April 6, 1916.  
By a friend.  
From this world of sorrow your spirit has flown  
To live in the beautiful land of Somewhere.  
To learn the mystery of that vast unknown,  
To banish forever sorrow and care,  
The cold breeze blows from the desert.  
Where we made your bed of clay;  
Memories borne upon the night winds  
Cannot steal the pain away.  
Yet, if we could, we would not keep you  
In this world that you have left.  
Nor, call your soul from beyond the sunset  
Back to this body that yields to dust and death.

## TEXANS RESCUED BY WONDERFUL REMEDY

Find Swift Relief From Ailments of Years' Standing With First Dose of Treatment.  
Many Texans needlessly suffer from stomach ailments and disorders of the digestive tract which appear to be particularly prevalent in the South. Many others have found a way to health by the use of May's Wonderful Remedy.  
The first dose of this remedy proves what it will do.  
T. B. GOODPASTURE, 802 Sabine St., Houston, Texas, wrote: "I took your treatment last spring. I don't think I will have to take any more—it completely cured me."  
R. L. RANDALL, Laredo, Texas, wrote: "I have just finished my fifth bottle of your treatment and passed several gall stones. Your preparation has worked simply wonderfully during my course of treatment."  
May's Wonderful Remedy gives permanent results for stomach, liver and intestinal ailments. Eat as much and whatever you like. No more distress after eating, pressure of gas in the stomach and around the heart. Get one bottle of your druggist now and try it on an absolute guarantee—if not satisfactory money will be returned.

## PAYMENT PLAN HELPS PEOPLE TO SECURE AUTOS

All the Big Factories Are Included in the Guaranty List Scheme to Aid Prospective Buyers.

The deferred payment plan recently announced by the Guaranty Securities Corporation of New York is said to be delivered and then make up the balance in equal monthly payments. There is no additional expense attached to the transaction other than a small charge for insurance and incidentals and a normal rate of six percent interest on the deferred payments.

The "Guaranty Plan" as it is called, can be applied in the purchase of almost any car made in the United States. The list includes practically all of the well known makes and is made up of the following: Ford, Overland, Buick, Studebaker, Dodge, Maxwell, Reo, Chevrolet, Hupmobile, Cadillac, Hudson, Chalmers, Chandler, Paige, Jeffery, Kissell, Oldsmobile, Mitchell and Oakland.

With this array of cars to choose from, the prospective buyer can select his car, make his first payment when it is delivered and then make up the balance in equal monthly payments. There is no additional expense attached to the transaction other than a small charge for insurance and incidentals and a normal rate of six percent interest on the deferred payments.

According to officials of The Guaranty Securities Corporation, automobile dealers throughout the country are enthusiastic over this Guaranty plan. Reports already have been received by them from numerous sources, stating that sales have been commensurate for months were hanging fire.

The fact that the automobile has passed beyond the luxury stage and is now looked upon as an every day necessity, has influenced thousands of people to take advantage of this easy payment plan, who, under ordinary conditions, probably would not buy for another year or two.

It is estimated that there are tens of thousands of people who want and can afford an automobile, but who hold off from buying simply because they do not care to invest a lump sum of money in a car. On the other hand there is a vast number of people who really need a car for their family or business use but they figure that they cannot afford to cut down their savings account by drawing out a big sum of money all at once.

Under the Guaranty plan practically all of these obstacles are eliminated. The easy terms of payment make it possible for a man or woman to own and enjoy a car today, whereas if they had to put off buying until the full purchase price were saved, the summer and possibly the fall would slip by before they had accumulated the full amount.

## CHALMERS GOING AFTER BIG BUSINESS IN SOUTH AMERICA

As the first step in a systematic effort to build up an extensive foreign trade, the Chalmers Motor Company is sending Thomas M. Kirker, well known export man, on a six months' tour through South America. Mr. Kirker sailed the other day and will devote most of his time to missionary work among Latin-American business men.

In developing South American trade, we are taking a page from the records of those German houses who operated so successfully in South America before the war, says Hugh Chalmers. "If the American merchant hopes to do business permanently in the various countries to the south of us, his representatives must go to the various buying centers, live among the people, study their needs, learn their language and customs. For that reason, we are instructing Mr. Kirker to confine his efforts on the present trip, entirely to missionary work of a friendly nature. The American manufacturer is just beginning to realize the unparalleled opportunities offered him in the way of foreign trade. He should not make the mistake of trying to secure immediate sales, especially in South America, but rather should devote his efforts toward laying the foundation of future big business. A few hundred dollars spent in missionary work at this time will bring thousands in return within the next few years."

Among the important selling centers to be visited by Mr. Kirker are: Rio de Janeiro, Montevideo, Buenos Aires, Santiago, Chile, Lima, Panama, Cartagena, Caracas, Porto Rico and Havana, Cuba.

## SUPER-SIX SUPPLANTS FORMER SIX-40 MODEL IN THE HUDSON CARS

It was comparatively a short time ago that the Hudson brought out a new model. This car, known as the six-40, was the most popular Hudson ever produced. Within one month the over-demand broke all Hudson records. But three months after this date, the tests of the new super-six motor, then just discovered, showed that the end of the six as it has been had arrived. So the company immediately stopped production on open models, losing they assert nearly 5,000 sales as a consequence during the months of September, October, November and December. Every Hudson from that time on has been devoted to the production of the super-six. It was inevitable that with this finer, better motor, that old type slices would become obsolete, so in absolute justice to its patrons, the Hudson company at once stopped the production of the old time model and immediately turned all its energy towards getting out the new super-six car which it fortunately was enabled to have ready for the 1916 big Easter auto shows. The car has been a decided favorite on the market back east, and is gradually gaining in popularity out west.

## Low Cost Dishes for High Cost Days

Vegetable soup is an excellent introduction to a dinner and will be appreciated if made according to the recipe given below. Vol au vent of fish is a delicious way of preparing any left-over sea food. Young carrots and turnips are suggested as vegetables. Eggplant salad is unusual.

**Vegetable soup.**  
Vol au Vent of Fish  
Carrots Turnips  
Eggplant Salad Crackers—Cheese  
Orange Bread Pudding

**Mixed Vegetable Soup.**  
Peel and wash three large potatoes, slice them, together with a head of celery, one turnip, one large carrot and some cabbage, or a few Brussels sprouts. Put two ounces of butter in a frying pan, with a small Spanish onion sliced and some chopped parsley. Let it brown, then add the vegetables and fry together for fifteen minutes. Then put all into a saucepan with two or more pints of water. Season with pepper and salt and boil for one hour. Add two tablespoonsful of rice, let it cook thoroughly and serve.

**Vol Au Vent of Fish.**  
One pound puff pastry, cold cooked fish, white sauce, a little cream, seasonings.  
Roll out the pastry one-half inch thick. Cut out a round about seven inches in diameter and cut half-way through the center with a cutter two inches smaller. Roll the remainder of the pastry one-quarter inch thick and cut it in a round about six inches in diameter. Lay both pieces on the baking sheet, pin a piece of oiled paper about five inches in depth around the larger pastry, to keep it in shape. Bake in a hot oven for thirty to forty-five minutes. About fifteen minutes before removing it from the oven brush over the top with a little egg. When done, remove the center, and fill with the fish mixture. Place the small round on the top, re-heat and serve.

**Fish Filling.**—Flake the fish and remove all bones and skin, mix it with the white sauce, cream and seasoning, and warm through in a saucepan before putting it in the vol au vent.

**Carrots and Turnips.**  
Do not serve carrots so hard and raw that it would make a horse hungry to look at them. Young carrots are delicious served whole. Boil them in salted water and then drop them in a saucepan with a lump of butter, some paprika, salt and a pinch of brown sugar, and saute them for a few minutes before serving. Turnips should be treated in the same way. Some people prefer to do without the sugar, but if the taste of it is almost imperceptible it seems to bring out the flavor of the vegetable.

**Eggplant Salad.**  
Put in the oven one eggplant, five green peppers and two tomatoes. You will bake the tomatoes first, then the peppers, and the eggplant last. Gradually skin, grain and drain off the above vegetables. Use a silver knife. Arrange in a dish. On a moderate fire in a half cupful of olive oil fry

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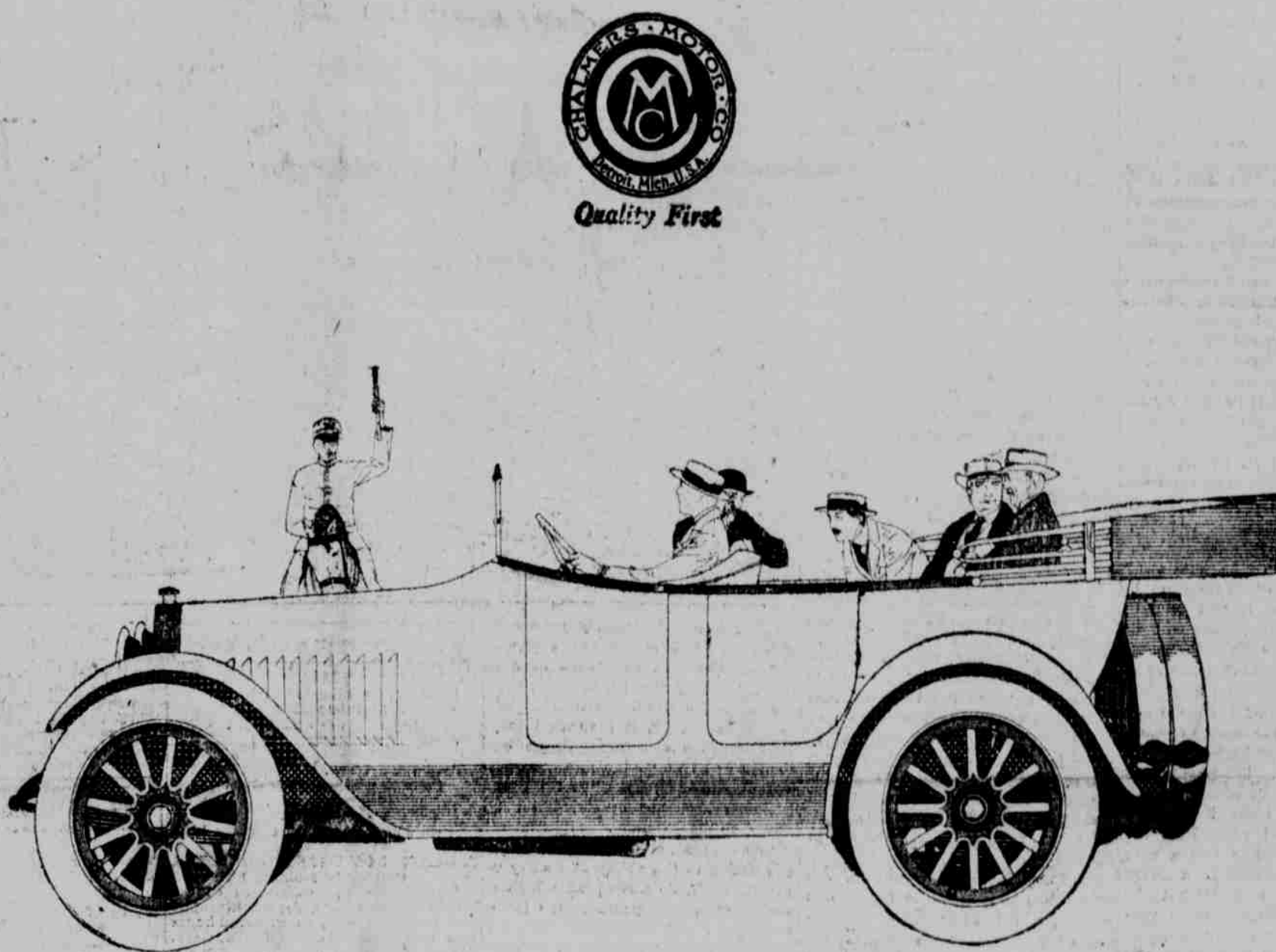
Fill your home atmosphere with exquisite lasting fragrance—  
**ED. PINAUD'S LILAC**  
The great French perfume, winner of highest international awards. Each drop as sweet and fragrant as the living Lilac blossom. A celebrated connoisseur said: "I don't see how you can sell such a remarkable perfume for 75 cents a bottle"—and remember each bottle contains 6 oz.—it is wonderful value. Try it. Ask your dealer today for ED. PINAUD'S LILAC. For 20 cents our American offices will send you a testing bottle. Write today.  
PARFUMERIE ED. PINAUD, Dept M ED. PINAUD Bldg., New York

a small onion cut into small pieces and half a cupful of olives stoned and cut into pieces. When the onion is slightly brown add everything to the dish. Salt and pepper to taste and add two tablespoonsful of good wine vinegar. To be eaten cold.

**Thornton Will Be Filed.**  
Santa Fe, April 8.—The last will and testament of former Governor

William T. Thornton was filed for probate today. The first will was made thirty-nine years ago. A second will was made in 1914 at Guadalajara, Mexico. In both all the property is left to his wife who is to serve as administrator without bond. The property includes mines in Mexico, real estate in that country, as well as in California and New Mexico.

Results from Journal Want Ads.



The Gala Going of the 3400 r. p. m. Chalmers Will Enchant You

The peppery pick-up of this energetic car has put color and tang into popular-priced motoring that was never there before.

There's delight in every revolution of her engine—and there are 3400 revolutions per minute every time the crankshaft attains its maximum speed, which is the highest ever developed in an American stock car.

Her glad, gala going springs from the terrific speed of an engine that was built, however, for much more than mere car speed.

Great force unites with obedience. There are sparkle and response in this 3400 r. p. m. Chalmers that you'll look for in vain in most cars with high-speed engines.

By checking the awful kick of her motor down to a point that corresponds to 60-mile-an-hour speed, her engineers were able to give you instantaneous pick-up and 18 miles of fervent flight for every gallon of gas.

You save \$150 to \$200 per year in gasoline bills and add many miles to the life of your tires by driving the 3400 r. p. m. Chalmers.

Her riding comfort matches her economy of performance—and both spring from the same causes. This is why: her heavy, hardened crankshaft is

balanced to the weight of a hair; a perfect balance of power is required and delivered by each of her six cylinders; and finally all useless weight, pressure, and friction have been removed from all reciprocating parts and bearing surfaces.

There is undreamed-of riding comfort in the even, pleasant stream of might that flows at any and every speed to her rear wheels.

One rejuvenating jaunt with your foot on the accelerator of this ruly, spirited creature, and you'll know why she has cast her spell over 740 American cities.

Until you know how it feels to release the delicious rush of power from a 3400 r. p. m. engine, you'll never know the delight of real motoring.

The performance of this engine gave me the surprise of my life—and I expected a lot from her.

She's off like a hare after every crossing stop with never a sign of effort or hint of fret. She slips from speed to speed like a dream-car. She hits the hardest grade with the lightest heart. I know, because I've put her to every conceivable test.

And what she'll do for me, she'll do for you.

Touring Car or Roadster, \$1050 Detroit.

Colors: Meteor blue, or Oriford maroon with gold stripe.

**Butler Auto Company**  
Distributors  
Corner Fifth and Copper  
Albuquerque, N. M.